

Bull Point Plantation POA, Inc.
Profit & Loss YTD Comparison
October through December 2018

	Oct - Dec 18	Jan - Dec 18
Ordinary Income/Expense		
Income		
Lot Work/Income	0.00	400.00
*POA Managment	0.00	30.00
Security	9,135.00	42,393.18
Mailboxes	0.00	1,138.00
Interest/Late Fees - Dues	0.00	2,148.19
Interest Income (CF)	2,714.04	9,514.99
Fines	0.00	0.00
Dues	5,398.00	497,306.29
Contingency Income	0.00	82,882.60
ARB Applications	100.00	1,100.00
Amenity Reservations	225.00	475.00
Total Income	17,572.04	637,388.25
Gross Profit	17,572.04	637,388.25
Expense		
Uncategorized Expense	2,600.00	2,600.00
Postage	151.75	201.75
Subscriptions	41.31	270.29
Wildlife Committee	0.00	1,437.06
Email Marketing	296.80	296.80
Office Supplies	1,325.96	2,993.95
Bank Fees	68.54	249.87
Amenity Furniture, Equip & Supp	1,658.42	4,397.46
Amenity Janitorial Supplies	52.89	944.99
Common Area Maint. & Repair	0.00	2,585.45
Homeowner Functions	0.00	873.79
Professional Fees	30,014.43	35,301.08
Property Liability & Auto Ins	0.00	24,600.12
Utilities		
Internet, Cable, and Phones	3,809.59	15,041.61
Gate House & Entrance	89.00	89.00
Utilities - Other	5,405.20	21,042.82
Total Utilities	9,303.79	36,173.43
Waste Removal	1,188.59	5,595.74
Website	1,320.00	2,824.90
Payroll Expenses		
Employee Phone Exp.	220.00	930.00
Processing Fee	0.00	169.75
Admin Staff (Contracted)	8,351.20	19,840.10
Management (Contracted)	16,250.00	55,000.00
Cleaning (Contracted)	1,400.00	5,185.00
Maintenance Supervisor (Salary)	10,850.00	44,850.00
Maintenance Staff (Wages)	21,127.48	82,577.76
Security Staff Wages (All)	13,797.13	58,332.57
Payroll Taxes	3,899.71	17,055.92
Workers Compensation	0.00	10,306.00
Employee Truck Exp.	1,800.00	6,300.00
Maintenance Uniforms	0.00	1,141.31
Medical Ins Premiums	8,113.83	32,137.65
Payroll Expenses - Other	6,080.00	32,688.40
Total Payroll Expenses	91,889.35	366,514.46

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Equipment Rental	0.00	250.00
Equipment Maint. & Supplies	1,052.08	4,241.63
Gas, Oil & Propane	3,175.50	8,688.44
Landscape Chemicals & Supplies	0.00	1,083.26
Landscape Irrigation	0.00	28.76
Landscape Shrubs, Trees & Grass	2,825.00	3,293.81
Mailboxes and Signage	202.95	1,687.28
Maint & Repair - Gate & Lights	0.00	1,365.30
Maint & Rpr - Electr & Plumbing	482.70	696.56
Monitoring Fire/Security	704.85	1,019.40
Pest /Termite Control	347.00	957.00
Pond/Lake Maintenance	848.72	7,613.76
Pool Maint & Chemicals	3,879.88	12,325.17
Tennis Court Maintenance	0.00	619.02
Repairs - Amenities	4,296.68	18,754.40
Repairs Large Equipment	1,762.15	5,132.33
Repairs Small Equipment	0.00	308.79
Road & Path Repair	1,385.00	1,385.00
Small Equip. Purchase/Replace	1,092.91	2,683.62
Vehicle Taxes & Tags	0.00	154.44
Common Area Property Taxes	0.00	5,400.78
Total Expense	161,967.25	565,549.89
Net Ordinary Income	-144,395.21	71,838.36
Other Income/Expense		
Other Income		
Interest Income (Operating)	0.25	2.18
Total Other Income	0.25	2.18
Other Expense		
Contingency Reimbursement Reques	22,856.59	39,856.59
Total Other Expense	22,856.59	39,856.59
Net Other Income	-22,856.34	-39,854.41
Net Income	-167,251.55	31,983.95